



Reaccredited with 'B' Grade by NAAC Y.S.R. Kadapa District – 516001, Andhra Pradesh, India. Affiliated to Yogi Vemana University

1.3.1 Institution integrates crosscutting issues relevant to Professional Ethics, Gender, Human Values, Environment and Sustainability, Human Values into the Curriculum

Syllabus of Audit Courses

Life Skill course

HUMAN VALUES AND PROFESSIONAL ETHICS (HVPE)

(SYLLABUS)

Learning Outcome:

On completion of this course, the UG students will be able to

- Understand the significance of value inputs in a classroom and start applying them in
- Distinguish between values and skills, happiness and accumulation of physical facilities, the Self and the Body, Intention and Competence of an individual, etc
- Understand the value of harmonious relationship based on trust and respect in their life and profession
- Understand the role of a human being in ensuring harmony in society and nature.
- Distinguish between ethical and unethical practices, and start working out the strategy to actualize a harmonious environment wherever they work.

UNIT: 1 Introduction - Definition, Importance, Process & Classifications of Value Education

- Understanding the need, basic guidelines, content and process for Value Education
- Understanding the thought provoking issues; need for Values in our daily life
- Choices making Choosing, Cherishing & Acting
- Classification of Value Education: understanding Personal Values, Social Values, Moral Values & Spiritual Values.

UNIT: 2 Harmony in the Family - Understanding Values in Human Relationships

- ✓ Understanding harmony in the Family- the basic unit of human interaction
- Understanding the set of proposals to verify the Harmony in the Family;
- Trust (Vishwas) and Respect (Samman) as the foundational values of relationship
- ✓ Present Scenario: Differentiation (Disrespect) in relationships on the basis of body, physical facilities, or beliefs.

 ✓ Understanding the Problems faced due to differentiation in Relationships
- Understanding the harmony in the society (society being an extension of family): Samadhan, Samridhi, Abhay, Sah-astitva as comprehensive Human Goals
 Visualizing a universal harmonious order in society- Undivided Society
- (AkhandSamaj), Universal Order (SarvabhaumVyawastha)- from family to world family.

UNIT: 3Professional Ethics in Education

- ✓ Understanding about Professional Integrity, Respect & Equality, Privacy, Building Trusting Relationships.
- ✓ Understanding the concepts; Positive co-operation, Respecting the competence of other
- ✓ Understanding about Taking initiative and Promoting the culture of openness.
- ✓ Depicting Loyalty towards Goals and objectives.





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2021-22

Skill Development Courses

Revised CBCS w.e.f 2020-21

SKILL DEVELOPMENT COURSES

ARTS STREAM

DISASTER MANAGEMENT

Total 30hrs (2hrs/week) 2 Credits Total 50 Marks

Learning Outcomes:

After successful completion of the course, the students are able to;

- 1. Understand the nature, cause and effects of disasters
- 2. Comprehend the importance of Disaster Management and the need of awareness
- Acquire knowledge on disaster preparedness, recoveryremedial measures and personal precautions
- 4. Volunteer in pre and post disaster management service activities

Syllabus:

UNIT-I: 06 hrs

Introduction of Disaster - Different types of disasters- Natural- (flood, cyclone,earthquake, famineand pandemic) - Accidental- (Fire,Blasting,Chemical leakage, Rail,Aviation, Road boat tragedies and nuclear pollution) - Disaster Management Act 2005

UNIT-II: 09hrs

Causes and immediate effects of Disasters - Preparedness of disasters - Precautions - Dissemination of information - Nature and concepts - Role of National Disaster Management Authority and Role of Government and non governmental organizations in protecting human livestockand natural resources.-Use of technology -Role of Citizens and Youth in the prevention.

UNIT-III - 09 hrs

Post disaster effects - short term - Procedures for Rehabilitation and Recovery - Role of volunteers and Safety Precautions - Long term remedial and preventive measures - Collection, filing and storage of information - Case studies

Suggested co curriculum Activities: (06 hrs)

- 1. Invite lectures by local experts
- 2. Training on preparedness, post disaster services
- 3. Analysis of Case studies
- 4. Visit to a disaster management office and facility
- 5. Assignments, Group discussion, quiz etc.

References:

 Jagbirsingh - Disaster Management Future challenges and opportunities --K.W.Publishers





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2021-22

Skill Development Courses

BA, BCom & BSc Programmes

Revised CBCS w.e.f. 2020-21 SKILL DEVELOPMENT COURSES

SCIENCE STREAM

Syllabus of

ENVIRONMENTAL AUDIT

Total 30 hrs (02h/wk), 02 Credits & Max 50 Marks

Learning Outcomes:

By successful completion of the course, students will be able to;

- 1. Understand the basic concepts Environmental health
- 2. Learn and identify the industrial pollution
- 3. Explain the highlights in the regulatory aspects of Environmental law and policy
- 4. Understand the various phases of Environmental Audit

UNIT - I

Industrial Pollution and its effects

)6h

Climate – Weather and Air Pollution – Classification of water and water bodies – Water Quality Parameters – Water Pollution – Sources – Classification, nature and Toxicology of water pollutants. - Soil parameters –Soil pollution and impacts – Soil conservation

UNIT - II

Environmental Law & Policy:

09h

Highlights of the Acts, Institutional arrangements for: (1) The Water (Prevention & Control of Pollution) Act, 1974 amended in 1988; (2) The Air (Prevention and Control of Pollution) Act, 1981 amended in 1987; (3) The Water (Prevention and Control of Pollution) Cess Act, 1977 amended in 1991; (4) The Environment (Protection) Act, 1986; (5) The Public Liability Insurance Act, 1991; – Indian Policy Statement for abatement of Pollution, 1992.

UNIT - III

Environmental Audit - Scope & Requisites:

10h

Environmental Audit: Definition; Objectives; Scope, Coverage - GOI Notification on Environmental Audit - Benefits to Industry. Reporting Environmental Audit Findings - Importance of Environmental Audit Report to industry, public and the governments.





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2021-22

Skill Development Courses

B A, B Com & B Sc Programmes

Revised CBCS w.e.f. 2020-21 SKILL DEVELOPMENT COURSES To be Offered from Semesters I to IV

ZOOLOGY STREAM Syllabus of POULRY FARMING

Total 30 hrs (02h/wk), 02 Credits & Max 50 Marks

Learning Outcomes:

By successful completion of the course, students will be able to;

- 1. Understand the field level structure and functioning of insurance sector and it's role in protecting the risks
 2. Comprehend pertaining skills and their application for promoting insurance coverage
- 3. Prepare better for the Insurance Agent examination conducted by IRDA
- 4. Plan 'promoting insurance coverage practice' as one of the career options.

SYLLABUS:

Section I (Introduction to Poultry Farming): 10Hrs

- 1.1 General introduction to poultry farming -Definition of Poultry; Past and present scenario of poultry industry in India.
- 1.2 Principles of poultry housing. Poultry houses. Systems of poultry farming.
- 1.3 Management of chicks, growers and layers. Management of Broilers.
- 1.4 Preparation of project report for banking and insurance

Section II (Feed and Livestock Health Management): 10 Hrs

- 2.1 Poultry feed management Principles of feeding, Nutrient requirements for different stages oflayers and broilers. Feed formulation and Methods of feeding.
 - 2.2 Poultry diseases viral, bacterial, fungal and parasitic(two each); symptoms, control and management; Vaccination programme.

Section III(Harvesting of Eggs and Sanitation): 10 Hrs

- 3.1 Selection, care and handling of hatching eggs. Egg testing. Methods of hatching.
 - 3.2 Brooding andrearing. Sexing of chicks.
 - 3.3 Farm and Water Hygiene, Recycling of poultry waste.





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2021-22

Life Skill course

B.Sc. / B.Com / B.A Revised Syllabus under CBCS w.e.f. 2020-2021

LIFE SKILL COURSE BASIC COMPUTER APPLICATIONS

Semester	Course Code	Course Title	Ho urs	Credits
I	Life skill	BASIC COMPUTER APPLICATIONS	30	2
	course			

Objectives:

This course aims at providing exposure to students in skill development towards basic office applications.

Course Learning Outcomes:

After successful completion of the course, student will be able to:

- 1. Demonstrate basic understanding of computer hardware and software.
- 2. Apply skills and concepts for basic use of a computer.
- Identify appropriate tool of MS office to prepare basic documents, charts, spreadsheets and presentations.
- 4. Create personal, academic and business documents using MS office.
- 5. Create spreadsheets, charts and presentations.
- 6. Analyze data using charts and spread sheets.

Unit-I: (08 hrs)

Basics of Computers: Definition of a Computer - Characteristics of computers, Applications of Computers - Block Diagram of a Digital Computer - I/O Devices, hardware, software human ware, application software, system software, Memories - Primary, Auxiliary and Cache Memory.

MS Windows - Desktop, Recycle bin, My Computer, Documents, Pictures, Music, Videos,

Task Bar, Control Panel.

Unit-II: (08 hrs)

MS-Word: Features of MS-Word - MS-Word Window Components - Creating, Editing, Formatting and Printing of Documents - Headers and Footers - Insert/Draw Tables, Table Auto format - Page Borders and Shading - Inserting Symbols, Shapes, Word Art, Page Numbers, Mail Merge.

Unit-III: (10 hrs)

MS-Excel: Overview of Excel features – Creating a new worksheet, Selecting cells, Entering and editing Text, Numbers, Inserting Rows/Columns – Changing column widths and row heights, Formulae, Referencing cells, Changing font sizes and colors, Insertion of Charts, Auto fill, Sort.

MS-PowerPoint: Features of PowerPoint – Creating a Presentation - Inserting and Deleting Slides in a Presentation – Adding Clip Art/Pictures -Inserting Other Objects, Audio, Video -Resizing and scaling of an Object – Slide Transition – Custom Animation.

RECOMMENDED CO-CURRICULAR ACTIVITIES: (04 hrs)

(Co-curricular activities shall not promote copying from textbook or from others work and shall encourage self/independent and group learning)

- Assignments (in writing and doing forms on the aspects of syllabus content and outside

 the syllabus content. Shall be individual and challenging)
- 2. Student seminars (on topics of the syllabus and related aspects (individual activity))
- 3. Quiz, Group Discussion
- 4. Solving MCQ's available online.
- Suggested student hands on activities:
 - Create two folders, Rename the folder, create two files each using notepad and paint, move the files from one folder to another folder, delete a file you have created, copy and paste text within notepad.
 - Create a letter head for your college with watermark, your resume, visiting card, brochure for your college activity, organization chart for your college, any advertisement, Prepare your Class time table.





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SKR & SKR GOVT. COLLEGE FOR WOMEN, KADAPA. (AUTONOMOUS)

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2021-22

Life Skill course

LIFE SKILL COURSE

ENTREPRENEURSHIP DEVELOPMENT

(With Learning Outcomes, Unit-wise Syllabus, References, Co-curricular Activities & Model Question Paper
(To be Implemented from 2020-21 Academic Year)

Sl. No	Code	Sem	Course	Name of Life Skill Course (Course consists 3 Units)	Hours/ Week	Credits	Marks (Sem-End)
1		I		Entrepreneurship Development	2	2	50

Syllabus

ENTREPRENEURSHIP DEVELOPMENT

(Total 30Hrs)

Course Objective: A Generic Course that is intended to inculcate an integrated personal Life Skill to the student.

Learning Outcomes:

After successful completion of the course the student will be able to;

- Understand the concept of Entrepreneurship, its applications and scope.
- > Know various types of financial institutions that help the business at Central, State and Local Level
- > Understand Central and State Government policies, Aware of various tax incentives, concessions
- > Applies the knowledge for generating a broad idea for a starting an enterprise/start up
- Understand the content for preparing a Project Report for a start up and differentiate between financial, technical analysis and business feasibility.

Syllabus:

Unit-I: Entrepreneurship: Definition and Concept of entrepreneurship - Entrepreneur Characteristics - Classification of Entrepreneurs -Role of Entrepreneurship in Economic Development -Start-ups.

Unit-II: Idea Generationand Project Formulation: Ideas in Entrepreneurships - Sources of New Ideas - Techniques for Generating Ideas - Preparation of Project Report - Contents; Guidelines for

Report preparation - Project Appraisal Techniques - Economic Analysis-Financial Analysis-Market Analysis.

Unit-III: Institutions Supporting and Taxation Benefits: Central level Institutions: NABARD; SIDBI,- State Level Institutions -DICs - SFC - Government Policy for MSMEs - Tax Incentives and Concessions.

Reference Books:

- 1. Arya Kumar, Entrepreneurship, Pearson, Delhi
- 2. Poornima MCH, Entrepreneurship Development -Small Business Enterprises, Pearson, Delhi
- 3. Sangeetha Sharma, Entrepreneurship Development, PHI Learning
- 4. KanishkaBedi, Management and Entrepreneurship, Oxford University Press, Delhi





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Life Skill course

B.Sc./B.Com/B.ASyllabus under CBCS w.e.f.2020-21

INFORMATION & COMMUNICATION TECHNOLOGY

Semes	ter Course Code	Course Title	Ho urs	Credits
П	Life skill Course	INFORMATION & COMMUNICATION TECHNOLOGY	30	2

Objectives:

This course aims at acquainting the students with basic ICT tools which help them in their day to day and life as well as in office and research.

Course outcomes: After completion of the course, student will be able to;

- 1. Understand the literature of social networks and their properties.
- 2. Explain which network is suitable for whom.
- 3. Develop skills to use various social networking sites like twitter, flickr, etc.
- 4. Learn few GOI digital initiatives in higher education.
- Apply skills to use online forums, docs, spreadsheets, etc for communication, collaboration and research.
- 6. Get acquainted with internet threats and security mechanisms.

SYLLABUS:

UNIT-I: (08 hrs)

Fundamentals of Internet: What is Internet?, Internet applications,Internet Addressing – Entering a Web Site Address, URL–Components of URL, Searching the Internet, Browser – Types of Browsers,Introduction to Social Networking: Twitter, Tumblr, LinkedIn, Facebook, flickr, Skype, yahoo, YouTube, WhatsApp.

UNIT-II:(08 hrs)

E-mail: Definition of E-mail -Advantages and Disadvantages –User Ids, Passwords, Email Addresses, Domain Names, Mailers, Message Components, MessageComposition, Mail Management.

UNIT-III:(10 hrs)

Overview of Internet security, E-mail threats and secure E-mail, Viruses and antivirus software, Firewalls, Cryptography, Digital signatures, Copyright issues.

What are GOI digital initiatives in higher education? (SWAYAM, SwayamPrabha, National Academic Depository, National Digital Library of India, E-Sodh-Sindhu, Virtual labs, e-acharya, e-Yantra and NPTEL).

RECOMMENDED CO-CURRICULAR ACTIVITIES: (04 hrs)

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Life Skill course

B.A., B. Com & B. Sc Programmes

Revised CBCS w.e.f 2020-21 <u>LIFE SKILL COURSE</u>

Indian Culture & Science

Total 30 hrs (02 h/wk, 02 Cr & Max 50 Marks)

Learning Outcomes:

By successful completion of the course, students will be able to:

- 1. Understand the evolution of India's culture
- 2. Analyze the process of modernization of Indian society and culture from past to future
- Comprehend objective education and evaluate scientific development of India in various spheres
- 4. Inculcate nationalist and moral fervor and scientific temper

Syllabus:

Unit – I: Unity in Diversity in India: (09 hrs)

Coexistence of various religions since ancient times - Hinduism, Buddhism, Jainism and Atheism, and later Sikhism, Islam and Christianity

The Bhakti (Vishnavite and Saivaite) and Sufi Movements

The concepts of seela, karuna, kshama, maitri, vinaya, santhi and ahimsa Achievements in Literature, Music, Dance, Sculpture and Painting - Craftsmanship in cloth, wood, clay, metal and ornaments

Cultural diversity, Monogamy, Family system, Important seasonal festivals

Unit - II: Social Reforms and Modern Society: (09 hrs)

Reforms by Basaveswara - Raja Rama Mohan Roy – Dayananda Saraswathi –Swamy Vivekananda –Mahatma Gandhi - B. R. Ambedkar - Reforms in Andhra by Vemana, Veerabrahmam, Gurajada, Veeresalingam and GurramJashua (only reforms in brief, biographies not needed)

Modern Society: Family unity, Community service, Social Harmony, Civic Sense, Gender Sensitivity, Equality, National Fervor

Unit - III: Science and Technology: ((09 hrs)

Objectivity and Scientific Temper – Education on Scientific lines (Bloom's Taxonomy) - Online Education

Developments in Industry, Agriculture, Medicine, Space, Alternate Energy, Communications, Media through ages





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2021-22

Life Skill course

Elementary Statistics

Objective: To provide basic understating of general statistical tools and their elementary applications and to create awareness on Indian Statistical System.

Learning outcomes

- Unit-I: To understand the concept of Statistics and its merits and demerits. Distinguishing primary and secondary data. Classification, Tabulation and Pictorial representation of data.
- Unit II: To understand the basic nature of data and how a single value describes the entire data set. Measuring the degree of departure of a distribution from symmetry and reveals the direction of scatterdness of the items.
- Unit III: To understand the spread of the data and to draw conclusions from the comparison of averages.

To understand the concept of correlation and regression and to learn the degree of association between two variables and establishing relationship between the variables.

Unit I: Meaning, scope and limitations of Statistics

Collection of data: Primary and Secondary, Classification and Tabulation, Construction of frequency distribution.

Graphical Representation: Histogram, Bar, Pie and Frequency polygon.
(8hrs)

- Unit II: Measures of Central Tendency: Features of good average, Arithmetic Mean, Median, Mode. Empirical relationship between Mean Median and Mode and skewness based on central values. (8hrs)
- Unit III: Measures of Dispersion: Range, Quartile Deviation(QD), Mean Deviation(MD), Variance, Standard Deviation(SD), relationship between QD, MD and SD.Familiarization of the concepts relating to Correlation and Linear Regression line. (8hrs)





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Life Skill course

HEALTH & HYGIENE

Unit I: Basics of Nutrition

- 10 Hrs.
- Nutrition definition, importance, Good nutrition and mal nutrition; Balanced Diet: Basics of Meal Planning
- 2. Carbohydrates -functions, dietary sources, effects of deficiency.
- 3. Lipids -functions, dietary sources, effects of deficiency.
- 4. Proteins -functions, dietary sources, effects of deficiency.
- 5. Brief account of Vitamins- functions, food sources, effects of deficiency,
- Macro and micro minerals –functions, effects of deficiency; food sources of Calcium, Potassium and Sodium; food sources of Iron, Iodine and Zinc
- 7. Importance of water- functions, sources, requirement and effects of deficiency.

Unit II: Health 10 Hrs.

- Health Determinants of health, Key Health Indicators, Environment health & Public health; Health-Education: Principles and Strategies
- Health Policy & Health Organizations: Health Indicators and National Health Policy of Govt. of India-2017; Functioning of various nutrition and health organizations in India viz., NIN (National Institution of Nutrition), FNB (Food and Nutrition Board), ICMR (Indian Council of Medical Research), IDA (Indian Dietetics Association), WHO-India, UNICEF-India
- National Health Mission: National Rural Health Mission (NRHM) Framework, National Urban Health Mission (NUHM) Framework
- 11. Women & Child Health Care Schemes: Reproductive, Maternal, Newborn, Child and Adolescent Health (RMNCH+); Janani Shishu Suraksha Karyakaram (JSSK); Rashtriya Bal Swasthya Karyakram(RBSK); India Newborn Action Plan (INAP); Adolecent Heatlh- Rashtriya Kishor Swasthya Karyakram (RKSK)
- Disaster Management Containment, Control and Prevention of Epidemics and Pandemics – Acts, Guidelines and Role of Government and Public

Unit III: Hygiene 10 Hrs.

Hygiene – Definition; Personal, Community, Medical and Culinary hygiene; WASH
 (WAter, Sanitation and Hygiene) programme

- Rural Community Health: Village health sanitation & Nutritional committee (Roles & Responsibilities); About Accredited Social Health Activist (ASHA); Village Health Nutrition Day, Rogi Kalyan Samitis
- Community & Personal Hygiene: Environmental Sanitation and Sanitation in Public places
- 16. Public Awareness through Digital Media An Introduction to Mobile Apps of Government of India: NHP, Swasth Bharat, No More Tension, Pradhan Mantri Surakshit Mantritva Abhiyan (PM Suman Yojana), My Hospital (Mera aspataal), India fights Dengue, JSK Helpline, Ayushman Bhava, Arogya Setu, Covid 19AP

REFERENCES

- Bamji, M.S., K. Krishnaswamy & G.N.V. Brahmam (2009) Textbook of Human Nutrition(3rd edition) Oxford and IBH Publishing Co. Pvt. Ltd., New Delhi
- Swaminathan (1995)Food & Nutrition(Vol I, Second Edition) The Bangalore Printing & Publishing Co Ltd., , Bangalore
- Vijaya Khader (2000)Food, nutrition & health, Kalyan Publishers, New Delhi
- > Srilakshmi, B., (2010)Food Science, (5th Edition) New Age International Ltd., New Delhi
- ➤ Weblinks: https://nhm.gov.in/
 - National Rural Health Scheme:





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Personality Enhancement & Leadership

Total 30 hrs (02 h/wk, 02 Cr & Max 50 Marks)

Learning Outcomes:

By successful completion of the course, students will be able to:

- 1. Develop comprehensive understanding of personality
- 2. Know how to assess and enhance one's own personality
- 3. Comprehend leadership qualities and their importance
- 4. Understand how to develop leadership qualities

Syllabus:

Unit - I:(7 hrs)

Meaning of Personality – Explanations of Human Personality – Psychodynamic Explanations – Social Cognitive Explanation – Big Five traits of Personality

Unit - II: (8 hrs)

Assessment of Personality - Projective& Self Report Techniques - Building Self-Confidence - Enhancing Personality Skills

Unit - III:(10 hrs)

Leadership Characteristics – Types of Leaders – Importance of Leadership – Leadership Skills – Building and Leading Efficient Teams – Leadership Qualities of Abraham Lincoln, mahatma Gandhi, Prakasam Pantulu, Dr. B. R. Ambedkar & J.R.D.Tata

Co-curricular Activities Suggested: (05 hrs)

- 1. Assignments, Group discussions, Quiz etc
- 2. Invited Lecture by a local expert
- 3. Case Studies (ex., on students behavior, local leaders etc.)

Reference Books:

- Girish Batra, Experiments in Leadership, Chennai: Notion Press, 2018
- Mitesh Khatri, Awaken the Leader in You, Mumbai: Jaico Publishing House, 2013
- Carnegie Dale, Become an Effective Leader, New Delhi: Amaryllis, 2012
- Hall, C.S., Lindzey. G. & Campbell, J.B Theories of Personality. John Wiley & Sons, 1998





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Life Skill course

CBCS/ SEMESTER SYSTEM

(w.e.f 2020-21)

ANALYTICAL SKILLS

Syllabus

Total 30 Hrs

Course Objective: Intended to inculcate quantitative analytical skills and reasoning as an inherent ability in students.

Course Outcomes:

After successful completion of this course, the student will be able to;

- 1) Understand the basic concepts of arithmetic ability, quantitative ability, logical reasoning, business computations and data interpretation and obtain the associated skills.
- 2) Acquire competency in the use of verbal reasoning.
- 3) Apply the skills and competencies acquired in the related areas
- 4) Solve problems pertaining to quantitative ability, logical reasoning and verbal ability inside and outside the campus.

UNIT - 1: (10 Hours)

Arithmetic ability: Algebraic operations BODMAS, Fractions, Divisibility rules, LCM & GCD (HCF).

Verbal Reasoning: Number Series, Coding & Decoding, Blood relationship, Clocks, Calendars.

UNIT - 2: (10 Hours)

Quantitative aptitude: Averages, Ratio and proportion, Problems on ages, Time-distance - speed.

Business computations: Percentages, Profit & loss, Partnership, simple compound interest.

UNIT - 3: (07 Hours)

Data Interpretation: Tabulation, Bar Graphs, Pie Charts, line Graphs. Venn diagrams.

Recommended Co-Curricular Activities (03 hrs)

Surprise tests / Viva-Voice / Problem solving/Group discussion.

Text Book:

Quantitative Aptitude for Competitive Examination by R.S. Agrawal, S.Chand Publications.

Reference Books

- Analytical skills by Showick Thorpe, published by S Chand And Company Limited, Ramnagar, New Delhi-110055
- 2. Quantitative Aptitude and Reasoning by R V Praveen, PHI publishers.
- Quantitative Aptitude for Competitive Examination by Abhijit Guha, Tata Mc Graw Hill Publications.





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Y.S.R. Kadapa District – 516001, Andhra Pradesh, India.

Affiliated to Yogi Vemana University

2021-22

Life Skill course

A Mandatory Course for BA/BCom/BSc etc.

ENVIRONMENTAL EDUCATION

(Total hours of Teaching – 30 Hrs. @ 02 Hrs. per Week)

Course objective: A Generic Course intended to create awareness that the life of human beings is an integral part of environment and to inculcate the skills required to protect environment from all sides.

Learning outcomes: On completion of this course the students will be able to

- Understand the nature, components of an ecosystem and that humans are an integral part
 of nature.
- Realize the importance of environment, the goods and services of a healthy biodiversity, dependence of humans on environment.
- Evaluate the ways and ill effects of destruction of environment, population explosion on ecosystems and global problems consequent to anthropogenic activities.
- Discuss the laws/ acts made by government to prevent pollution, to protect biodiversity and environment as a whole.
- Acquaint with international agreements and national movements, and realize citizen's role in protecting environment and nature.

Unit 1: Environment and Natural Resources

06 Hrs.

- 1. Multidisciplinary nature of environmental education; scope and importance, need for public awareness
- 2. Structure and composition of Atmosphere, Hydrosphere, Lithosphere and Biosphere
- 3. Man as an integral product and part of the Nature.
- 4. A brief account of land, forest and waterresources in India and their importance.

Biodiversity: Definition; importance of Biodiversity, Levels of Biodiversity, genetic, species and ecosystem diversity.

Unit-2: Environmental degradation and impacts

10Hrs

- Human population growth and its impacts on environment; land use change, land degradation, soil erosion and desertification.
- Use and over-exploitation of surface and ground water, construction of dams, floods, conflicts over water (within India).
- Deforestation: Causes and effects due to expansion of agriculture, firewood, mining, forest fires and building of new habitats.
- 4. Non-renewable and renewable energy resources and their utilization.
- A brief account of air, water, soil and noise pollutions; Biological, industrial and solid wastes in urban areas. Human health and economic risks.
- Green house effect global warming; ocean acidification, ozone layer depletion, acid rains and impacts on living organisms, agriculture and health.
- Threats to biodiversity: Natural calamities, habitat destruction and fragmentation, over exploitation, hunting and poaching, introduction of exotic species, pollution, predator and pest control.

Unit 3: Conservation of Environment

10 Hrs

- Concept of sustainability and sustainable development with judicious use of land, water and forest resources; afforestation.
- Control measures for various types of pollution; use of renewable and alternate sources of energy.
- 3. Solid waste management: Control measures of urban and industrial waste.
- 4. Conservation of biodiversity: In-situ and ex-situ conservation of biodiversity.
- Environment Laws: Environment Protection Act; Act; Wildlife Protection Act; Forest Conservation Act.
- International agreements: Montreal and Kyoto protocols; Environmental movements: Bishnois of Rajasthan, Chipko, Silent valley.





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Skill Development Courses

B.A., B. Com & B. Sc Programmes

Revised CBCS w.e.f. 2020-21 SKILL DEVELOPMENT COURSES

Arts Stream

Tourism Guidance

Total 30 hrs (02 h/wk, 02 Cr & Max 50 Marks)

Learning Outcomes:

By successful completion of the course, students will be able to:

- 1. Understand the basic tourism aspects
- Comprehend the requirements, role and responsibilities of profession of a Tourist Guide
- 3. Apply the knowledge acquired in managing different groups and guiding in a tour
- 4. Explain basic values related to tourism and heritage

Syllabus:

Unit I: (06 hrs)

Tourism - What is Tourism - Characteristics of Tourist Places - Guidance in Tourism - Meaning of Guidance - Types of Tour Guidance - Government/Department

Unit II: (10 hrs)

Types of Guides – Characteristics of a Guide - Duties and Responsibilities of a Guide - The Guiding Techniques –Guide's personality- Training Institutions – Licence. Leadership and Social Skills - Presentation and Communication Skills - Working with different age and linguistic groups - Working under difficult circumstances – Precautions at the site -Relationship with Fellow Guides and Officials.

Unit III: (10 hrs)

Guest Relationship Management- Personal and Official - Arrangements to Tourists – Coordinating transport - VISA/Passport -Accident/Death -Handling Guests with Special Needs/ Different Abilities –Additional skills required for Special/Adventure Tours - Knowledge of Local Security and Route Chart – PersonalHygiene and Grooming - Checklist - Code of Conduct

Co-curricular Activities Suggested: (04 hrs)

- 1. Assignments, Group discussion, Quiz etc.
- 2. Invited lecture/training by local tourism operators/expert/guides
- 3. Visit to local Tourism Department office and a tourist service office
- Organisation of college level short-duration tours to local tourist sites.





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Skill Development Courses

B.A., B. Com & B. Sc Programmes

Revised CBCS w.e.f 2020-21

SKILL DEVELOPMENT COURSES

(To be offered from Semesters i to IV)

Arts Stream

PUBLIC RELATIONS

Total 30 hrs (02 h/wk, 02 Cr & Max 50 Marks)

Course Outcomes:

After successful completion of this course, the student will be able to:

- 1. Understand the historical background and role Public Relations in various areas
- 2. Have insight into the use of the technological advancements in Public Relations
- 3. Comprehend tools of Public Relations inorder to develop the required skills.
- 4. Understand the ethical aspects and future of Public Relations in India
- 5. Develop writing skills for news papers and creation of Blogs.

Syllabus:

Unit I	Public Relations-Meaning, Definition, Nature and Scope, Historical Background,
06 Hrs	Technological and Media Revolution and Role in Business, Government, Politics,
	NGOs and Industry.
Unit II	Concepts of Public Relations-Press, Publicity, Lobbying, Propaganda, Advertising,
10 Hrs	Sales Promotion and Corporate Marketing Services, Tools of Public Relations-
	Press Conferences, Meets, Press Releases, Announcements, Webcasts
Unit III	Public Relations and Mass Media, Present and future of Public Relations in India,
10 Hrs	Ethics of Public Relations and Social Responsibility, Public Relations and Writing-
	Printed Literature, Newsletters, Opinion papers and Blogs

Co-curricular Activities Suggested: (04 Hrs)

- 1. Invited lecture by local field expert/eminent personality on Public Relations
- 2. Visit to Press
- 3. Opinion Survey, Media Survey and Feedback
- 4. Case Studies
- 5. Organising mock press conferences, exhibitions
- 6. Assignments, Group discussion, Quiz etc.

Reference Books:

- Brown, Rob, Public Relations and the Social Web, Kogan Page India, New Delhi, 2010
- 2. Cutlipscottetal, Effective Public Relations, London, 1995.
- 3. Black Sam, Practical Public Relations, Universal Publishers, 1994.
- 4. S.M.Sardana, Public Relations: Theory and Practice.





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Skill Development Courses

Revised CBCS w.e.f 2020 - 21
To be Offered from Semester I to IV
SKILL DEVELOPMENT COURSE
COMMERCE STREAM

OFFICE SECRETARYSHIP

SYLLABUS

Learning Outcomes:

By the successful completion of course, the student will be able to;

- 1. Understand the organizational hierarchy and outlines of functioning
- 2. Comprehend the role of office secretaryship in a small and medium organization
- 3. Acquire knowledge on office procedures and interpersonal skills
- Apply the skills in preparing and presenting notes, letters, statements, reports in different situations.

Syllabus

UNIT I: 06 hrs

Introduction – Organisational structure of a small and medium organization – Types of offices - Kinds of secretaries - The scope of office secretaryship

UNIT II: 10 hrs

The role of an office secretary -Duties and responsibilities- Usage of different devices - Flowchart and office manuals – Coordinating different wings of an office/organisaton – Arranging common meetings - Operations of banking and financial services - travel and hospitality management services

UNIT III: 10hrs

Office procedures – Filing– Circulating files - Preparation of notes, circulars, agenda and minutes of meetings – Issue of press notes - Maintenance of files and records - Inventory, office, human resources, financial and confidential - maintaining public relations.

Co curricular Activities: 04 hrs

- 1. Visit various organizations (Hospitals, Hotels, Hospitality centers)
- Preparation of appointment letters, dismissal letters, memos, Issue of appreciation/ motivation letters,
- 3. Releasing of Press notes, notices and circulars
- 4. Arranging invited lectures from office executives, auditors and managers
- 5. Assignments, Group discussion, Quiz etc.

Reference books:

1. Rapidex Professional course - PustalMahal Group





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Skill Development Courses

B A, B Com & B Sc Programmes

Revised CBCS w.e.f. 2020-21

SKILL DEVELOPMENT COURSES

To be Offered from Semesters I to IV

COMMERCE STREAM

Syllabus of INSURANCE PROMOTION

Total 30 hrs (02h/wk), 02 Credits & Max 50 Marks

Learning Outcomes:

By successful completion of the course, students will be able to;

- Understand the field level structure and functioning of insurance sector and it's role in protecting the risks
- 2. Comprehend pertaining skills and their application for promoting insurance coverage
- 3. Prepare better for the Insurance Agent examination conducted by IRDA
- 4. Plan 'promoting insurance coverage practice' as one of the career options.

SYLLABUS: Section I: 06 Hrs

Introduction of Insurance - Types of insurances. Growth of Insurance sector in India - Regulatory mechanism (IRDA) - Its functions

Section II: 10 Hrs

Life Insurance plans. Health insurance plans. Products and features. Contents of documents— Sales Promotion methods - Finding prospective customers—Counselling—Helping customers in filing - Extending post-insurance service to customers.

Section III: 10 Hrs

General Insurance - It's products (Motor, Marine, Machinery, Fire, Travel and Transportation) and features. Contents of documents. Dealing with customers - Explaining Products to Customers - Promoting Customer loyalty. Maintenance of Records.

Co-curricular Activities Suggested: (4 hrs)

- 1. Collection of pamphlets of various insurance forms and procedures
- 2. Invited Lectures by Development Officers concerned





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Skill Development Courses

B A, B Com & B Sc Programmes

Revised CBCS w.e.f. 2020-21 SKILL DEVELOPMENT COURSES

SCIENCE STREAM

Syllabus of ELECTRICAL APPLIANCES

Total 30 hrs (02h/wk),

02 Credits & Max Marks :50

Learning Outcomes:

By successful completion of the course, students will be able to:

- Acquire necessary skills/hand on experience/ working knowledge on multimeters, galvanometers, ammeters, voltmeters, ac/dc generators, motors, transformers, single phase and three phase connections, basics of electrical wiring with electrical protection devices.
- Understand the working principles of different household domestic appliances.
- Check the electrical connections at house-hold but will also learn the skill to repair the electrical appliances for the general troubleshoots and wiring faults.

SYLLABUS:

UNIT-I (6 hrs)

Voltage, Current, Resistance, Capacitance, Inductance, Electrical conductors and Insulators, Ohm's law, Series and parallel combinations of resistors, Galvanometer, Ammeter, Voltmeter, Multimeter, Transformers, Electrical energy, Power, Kilowatt hour (kWh), consumption of electrical power

UNIT-II (10 hrs)

Direct current and alternating current,RMS and peak values, Power factor, Single phase and three phase connections, Basics of House wiring, Star and delta connection, Electric shock, First aid for electric shock, Overloading, Earthing and its necessity, Short circuiting, Fuses, MCB, ELCB, Insulation, Inverter, UPS

UNIT-III (10 hrs)

Principles of working, parts and servicing of Electric fan, Electric Iron box, Water heater; Induction heater, Microwave oven; Refrigerator, Concept of illumination, Electric bulbs, CFL, LED lights, Energy efficiency in electrical appliances, IS codes & IE codes.

Co-curricular Activities (Hands on Exercises): (04 hrs)

[Any four of the following may be taken up]





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Skill Development Courses

B.A, B.Com & B.Sc. PROGRAMMES

Revised CBCS w.e.f. 2020-21 SKILL DEVELOPMENT COURSES Science Stream

> Syllabus of PLANT NURSERY

Total 30 hrs (02h/wk),

02 Credits & Max Marks: 50

Learning Outcomes:

On successful completion of this course students will be able to;

- 1. Understand the importance of a plant nursery and basic infrastructure toestablish it.
- 2. Explain the basic material, tools and techniques required for nursery.
- 3. Demonstrate expertise related to various practices in a nursery.
- Comprehend knowledge and skills to get an employment or to become an entrepreneur in plant nursery sector.

Syllabus:

Unit-1 :Introduction to plant nursery

06 Hrs.

- 1. Plant nursery: Definition, importance.
- 2. Different types of nurseries -on the basis of duration, plants produced, structure used.
- 3. Basic facilities for a nursery; layout and components of a good nursery.
- 4. Plant propagation structures in brief.
- 5. Bureau of Indian Standards (BIS-2008) related to nursery.

Unit- 2: Necessities for nursery

09 Hrs.

- 1. Nursery beds types and precautions to be taken during preparation.
- Growing media, nursery tools and implements, and containers for plant nursery, in brief.
- 3. Seeds and other vegetative material used to raise nursery.in brief.
- 4. Outlines of vegetative propagation techniques to produce planting material.
- 5. Sowing methods of seeds and planting material.

Unit-3 : Management of nursery

09 Hrs.

- 1. Seasonal activities androutine operations in a nursery.
- 2. Nursery management watering, weeding and nutrients; pests and diseases.
- 3. Common possible errors in nursery activities.
- 4. Economics of nursery development, pricing and record maintenance.
- 5. Online nursery information and sales systems.





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Skill Development Courses

B.A., B. Com & B. Sc Programmes

Revised CBCS w.e.f 2020-21 SKILL DEVELOPMENT COURSES

Arts Stream

JOURNALISTIC REPORTING

Total 30 hrs (02 h/wk, 02 Cr & Max 50 Marks)

Course Outcomes:

After successful completion of this course, the student will be able to:

- 1. Understand the evolution of journalism with a focus on its development in India.
- Comprehend the role of Press in the Indian democracy and various reporting methods.
- 3. Realise the ethical aspects of Journalism in India
- 4. Develop basic writing skills for news papers, Radio and Television.

Syllabus:

Unit-I: 06 Hrs

Introduction to Journalism-Nature, Growth and Development in post independence era -Print Media, Mass Media and Electronic Media, Press as a Fourth Estate-Role of Press in Democracy.

Unit-II: 10 Hrs

Concept of News-News Values-Sources of News - News gathering ways: Press Conferences, Press Releases, Events, Meets, Interviewing-Types of Interviews and Interviewing Techniques- Methods of News Writing: Leads, News Stories and Body Development.

Unit- III 10 Hrs

Reporting-Kinds of Reporting-Objectives, Interpretative, Investigative, Legal, Developmental, Political, Sports, Crime, Economic, Commercial, Disaster, Technical and Scientific Reporting-Writing Special features: Photo features, Human interest features, Profiles, Column Writing, Writing for Radio and Television-Values and Ethics of Journalism.

Co-curricular Activities Suggested: (04 Hrs)

- 1. Collection and study of various English and Telugu Newspapers
- 2. Invited lecture/basic training by local experts
- 3. Visit to local Press office
- 4. Informally attending Press Conferences and Meets and taking notes
- 5. Assignments, Group discussion, Quiz etc.

ReferenceBooks:

- 1. Mencher Melvin, News Reporting and Writing, 1997, Columbia University Press.
- 2. Mazumdar Aurobindo, Indian Press and Freedom Struggle, 1993, Orient Longman.
- Barun Roy, Beginners Guide to Journalism and Mass Communication, V&S Publishers, New Delhi.





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2021-22

Skill Development Courses

A.P. State Council of Higher Education B.A., B. Com & B. Sc Programmes

Revised CBCS w.e.f. 2020-21 SKILL DEVELOPMENT COURSES

Arts Stream SURVEY & REPORTING

Total Hours: 30 (2h/w), Credits: 02, Max Marks: 50.

Learning Outcomes:

After successful completion of this course, the student will be able to:

- 1. Understand the basics of survey and reporting needs and methods
- 2. Comprehend designing of a questionnaire
- 3. Conduct a simple and valid survey and Collect data
- 4. Organize and interpret data and Prepare and submit report.

Syllabus:

Unit I	Survey: Meaning and Definition -Identifying need for survey - Identifying
08Hrs	Sample - Characteristics of Sample - Types of Survey - Survey Methods -
	Advantages and Disadvantages of Survey - Essential Steps in Survey - Online
	Survey.

Unit II Preparing Questionnaire: Types and Parts of Questionnaire – Qualities of good

09Hrs Questionnaire – Precautions inPreparing Questionnaire

Administering/Piloting Questionnaire – Collection of data - Dealing with People – Maintaining objectivity/neutrality.

Unit III Methods of Organizing data – Forms of data presentation - Tables and Figures –
10Hrs Basic Statistical Methods of Analysis of data –Percentages - Mean, Mode and
Median –Simple Ways of showing Results – Tables/Graphs/Diagrams
Report Writing: Forms of Reporting - Parts of a Report - Title page to
Acknowledgements -Characteristics of a Good Report – Style of language to be
used - Explaining Data in the Report – Writing fact-based Conclusions – making
Recommendations – Annexing required material.

Recommended Co-curricular Activities (03 hrs):

- 1. Invited Lecture/Training by a Local Expert
- 2. Collection and study of questionnaires
- 3. Preparation of sample questionnaire and conduct a live sample survey
- 4. Preparation of a sample Report
- 5. Assisting a real time field survey and report writing
- 6. Assignments, Group discussion, Quiz etc.





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Skill Development Courses

B.A., B. Com., B.Sc. etc. Programmes (Revised CBCS w.e.f.2020-2021)

Skill Development Courses To be offered from Semesters I to IV

ARTS STREAM

Syllabus of SOCIAL WORK

(Total 25 hrs (02h/wk), 02 Credits & Max. 50 Marks)

Learning Outcomes:

By successful completion of the course, students will be able to:

- Understand the basic concepts relating to social work practice, values, principles
 of social work and social problems in India
- 2. List out different approaches of providing help to the people in need.
- 3. Acquaint the process of primary methods of social work
- 4. Get to know the skills of working with individuals, groups and communities.

Syllabus

Unit-I:(07Hrs)- Introduction to social work and concepts related to social work

Introduction to Social Work- Definition- Scope- objectives - Functions- social service, social welfare services, social reform, major social problems in India; Social work philosophy, values, objectives, principles, methods and fields of social work.

Unit-II:(09Hrs) Methods of Working with Individuals and Groups

Social case work –Definition-scope and importance of social case work, principles and process of social case work -<u>Tools and techniques in social case work-Counselling skills.</u>
Social Group Work-Definition-scope- the need for social group work –Group work process - Principles of Group Work -Stages of Group Work-Facilitation skills and techniques.

Unit-III: (09Hrs)Workingwith Communities and Field Work in social work

Community – definition - characteristics- types- community organisation as a method of social work-definition-objectives-principles- phases of community organization -

concepts of community development, community participation and community empowerment.

Field work in social work - Nature, objectives and types of field work - Importance of field work supervision.

Suggested Co-curricular Activities: (05 hours)

- 1. Divide the students into groups, each group containing not exceeding 10 students depending upon the total number of students in a class or section. Each group can search in internetabout any <u>one</u> of the institutions which work for the welfare of children or women or elderly or scheduled caste and scheduled tribe children or differently abled persons or Juvenile homes or Correctional homes or hospitals or Mahila Pragathipranganam or Swadhar project or any social welfare project or non governmental organizations (NGOs) to have an idea about welfare agencies working for the needy.
- Ask each group to exchange and discuss the information with other groups in the classroom with the information they collected on Internet.





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ARTS STREAM

Syllabus of

PERFORMING ARTS

Total 30 hrs (02h/wk), 02 Credits & Max. 50 Marks

Learning Outcomes:

After successful completion of this course, the student will be able to:

- 1. Acquire the basic knowledge in performing arts
- 2. Understand the modern stage and performance on the stage
- 3. Comprehend and improve the skills related to performing arts on the stage
- 4. Understand various Telugu folk arts and their significance
- 5. Know the modes of presentation and skills pertaining to folk arts.

SYLLABUS:

Unit-I: Introduction to performing Arts

6 Hrs

Arts – and its definition; Fine Arts; Arts - Learning & Imitation – Rasaas, Bhaavas and Rasa Sutra. Dasaroopakaas; Nrittha, Nrithya, Natya; Action – Kinds of Actions; Ancient Costume style

Unit-II: Performing Arts - Stage Arts

10 Hrs

Origin of Drama (Theatre); Features of Stage; Varieties of Modern Telugu Drama; Famous Telugu Dramas.

Stage performance; Dramatic Actor and its definition; Actor-characteristics, Functions and Responsibilities.

Traits of an Actor – Diction, Articulation, Dialogue modulation, Time sense, Observation, Mime, Improvisation, Commentary,

Dress code, Make-up, lighting &Stage Direction.

Unit-III:Performing Arts – Forms

10 Hrs

Folk Arts, theirnature and significance – Brief introduction to Pagativeshaalu, Bommalaatalu, Veedhinaatakaalu, Yakshagaanaalu, Harikathalu, Burrakathalu, Oggukathalu, Chindu, Yakshagaanam, Kolaatamand Pulivesham.

Co-curricular Activities Suggested: (4 hrs)





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COMMERCE STREAM

AGRICULTURAL MARKETING

Total 30 hrs (02h/wk), 02 Credits & Max 50 Marks

Learning Outcomes:

By the successful completion of this course, the student will be able to;

- 1. Know the kinds of agricultural products and their movement
- 2. Understand the types, structure and functioning of agricultural marketing system
- 3. Comprehend related skills and apply them in sample situations
- 4. Extend this knowledge and skills to their production/consumption environment

SYLLABUS:

Unit- I: 06hrs

Introduction of Agriculture and agricultural products (including agriculture, horticulture, sericulture, floriculture, aquaculture- genetic culture and dairy product) - Agricultural Marketing - Role of marketing - Concepts - Goods and services - Movement of product from farm to consumer – Middlemen – Moneylenders - Types of agricultural markets (basic classification).

Unit- II: 09hrs

Basic structure and facilities of an agricultural market – Primary, secondary and tertiary markets–Functioning of Market Yards–Market information - RythuBharosaKendras (RBK) - Govtmarket policies and regulations- Contract farming -Govt Apps for marketing of agri products.

Unit- III: 10hrs

Planning production – assembling – grading - transportation– storage facilities. Price fixation. Dissemination of market information – and role of ICT. Marketing - Mix- Product element- Place element- Price element- Promotion element. Selection of target market. Government programs in support of Agricultural marketing in India.

Suggested Co-curricular Activities: 05hrs

- 1. Study visit to agricultural marketsand RythuBharosaKendras (RBK)
- 2. Invited lecture by field expert





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SKILL DEVELOPMENT COURSE

COMMERCE STREAM

BUSINESS COMMUNICATION

Total 30 hrs (02hrs/wk), 02 Credits, Max 50 marks

Learning Outcomes:

Aftersuccessful completion of this course, students will be able to;

- 1. Understand the types of business communication and correspondence
- 2. Comprehend the processes like receiving, filing and replying
- 3. Acquire knowledge in preparing good business communications
- 4. Acquaint with organizational communication requirements and presentations.

SYLLABUS:

UNIT I:06hrs

Introduction and Importance of communication an overview - meaning and process of communication - organizational communication and its barriers.

UNIT II: 10hrs

Types of Business Communications – Categories, methods and formats - Business vocabulary - Business idioms and collocations – Organisational Hierarchy - Various levels of communication in an organization – Top-down, Bottom-up and Horizontal-Business reports, presentations – Online communications.

UNIT III: 10hrs

Receiving business communications -Filing and processing -Sending replies. Routine cycle of communications - Writing Communications - Characteristics of a good business communication -Preparation of business meeting agenda - agenda notes - minutes -circulation of minutes - Presentations of communication using various methods.

Recommended Co-curricular Activities (04hrs):

- 1. Collection of various model business letters
- 2. Invited lecture/field level training by a local expert
- 3. Reading of various business reports and minutes and its analysis
- 4. Presentations of reports, charts etc.
- 5. Assignments, Group discussion, field visit etc.





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Skill Development Courses

Revised CBCS w.e.f 2020-21 SKILL DEVELOPMENT COURSES COMMERCE STREAM

ADVERTISING

Total 30 hrs (2hrs/wk) 02 credits & Maximum 50 Marks

Learning Outcomes:

After Successful completion of this course, the students are able to;

- 1. Understand the field of Advertising
- 2. Comprehend opportunities and challenges in Advertising sector
- 3. Prepare a primary advertising model
- 4. Understand applying of related skills
- 5. Examine the scope for making advertising a future career

Syllabus

UNIT I: 06hrs

Introduction of advertising concepts- functions - Types of advertising - Creative advertising messages - Factors determining opportunities of a product/service/Idea

UNIT II: 10 hrs

Role of advertising agencies and their responsibilities - scope of their work and functions - Ethical issues - Identifying target groups -Laws in advertising. Advertising Statutory Bodies in India - Role of AAAI (Advertising Agencies Association of India), ASCI (Advertising Standard Council of India)

UNIT III: 10hrs

Types of advertising – Basic characteristics of a typical advertisement – Reaching target groups - Local advertising – Feedback on impact of advertisement - Business promotion.

Recommended Co-curricular Activities (04 hrs):

- 1. Collection and segmentation of advertisements
- 2. Invited Lectures/skills training on local advertising basics and skills
- 3. Visit to local advertising agency
- 4. Model creation of advertisements in compliance with legal rules
- 5. Assignments, Group discussion, Quiz etc.

Reference booksand Websites:

1.Bhatia. K.Tej - Advertising and Marketing in Rural India - Mc Millan India





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Skill Development Courses

Revised CBCS w.e.f. 2020-21 SKILL DEVELOPMENT COURSES

COMMERCE STREAM

Syllabus of

LOGISTICS AND SUPPLY CHAIN MANAGEMENT

Total 30 hrs (02h/wk), 02 Credits & Max 50 Marks

Learning Outcomes:

At the successful completion of the course, the student will able to;

- 1. Summarize relationship between marketing and Logistic Management
- 2. Understand the concepts of Supply Chain Management in connection with products.
- 3. Understanding various types of seller and suppliers
- 4. Evaluate best logistic method among all means of transport operations
- 5. Analysis of different distribution strategies online and physical distribution
- 6. Compare the Logistics in National and International Scenario.
- 7. Design and develop new methods and models of Logistics in SCM

SYLLABUS:

Unit-1: Introduction to Logistics and Supply Chain Management (SCM):

Functions of Logistics - Structure of logistics - Logistics Costs - Modes of Logistics - Logistics in 21st Century -- Role of Supply Chain Management - Design and Development of Supply Chain Network - Different types of Supply Chain Networks

Unit-II: Logistics:

Customer Selection - Process -Customer Service and Customer Retention - Relationship Management - Integrating Logistics and Customer Relationship Management

Unit-III: Supply Chain Management:

Managing and Estimating Supply Chain Demand – Forecasting Techniques – Supplier Networks – Skills to Manage SCM - Recent Trends in SCM

Suggested Co-curricular Activities:

- 1. Invited lecture from Domain/Industry Experts
- 2. Field Visit (Manufacturing units, Suppliers)
- 3. Assignments, Seminars, Group Discussion, Quiz and Role Play
- 4. Poster presentations on SCM
- 5. Case Study Development



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2021-22

Skill Development Courses

B.A, B.Com & B.Sc. PROGRAMMES

Revised CBCS w.e.f. 2020-21 SKILL DEVELOPMENT COURSES

Science Stream

Syllabus of

SOLAR ENERGY

Total 30 hrs (02h/wk),

02 Credits & Max Marks: 50

Learning Outcomes:

After successful completion of the course, students will be able to:

- 1. Acquire knowledge onsolarradiation principles with respect to solar energy estimation.
- 2. Get familiarized with various collecting techniques of solar energy and its storage
- Learn the solar photovoltaic technology principles and different types of solar cells for energy conversion and different photovoltaic applications.
- Understand the working principles of several solar appliances like Solar cookers, Solar hot water systems, Solar dryers, Solar Distillation, Solar greenhouses

SYLLABUS:

UNIT-I - Solar Radiation:

(6 hrs)

Sun as a source of energy, Solar radiation, Solar radiation at the Earth's surface, Measurement of Solar radiation-Pyroheliometer, Pyranometer, Sunshine recorder, Prediction of available solar radiation, Solar energy-Importance, Storage of solar energy, Solar pond

UNIT-II - Solar Thermal Systems:

(10 hrs)

Principle of conversion of solar radiation into heat, Collectors used for solar thermal conversion: Flat plate collectors and Concentrating collectors, Solar Thermal Power Plant, Solar cookers, Solar hot water systems, Solar dryers, Solar Distillation, Solar greenhouses.

UNIT-III - Solar Photovoltaic Systems:

(10 hrs)

Conversion of Solar energy into Electricity - Photovoltaic Effect, Solar photovoltaic cell and its working principle, Different types of Solar cells, Series and parallel connections, Photovoltaic applications: Battery chargers, domestic lighting, street lighting and water pumping

Co-curricular Activities (Hands on Exercises): (04 hrs)

[Any four of the following may be taken up]

- 1. Plot sun chart and locate the sun at your location for a given time of the day.
- 2. Analyse shadow effect on incident solar radiation and find out contributors.
- 3. Connect solar panels in series & parallel and measure voltage and current.
- 4. Measure intensity of solar radiation using Pyranometer and radiometers.
- 5. Construct a solar lantern using Solar PV panel (15W)
- Assemble solar cooker
- Designing and constructing photovoltaic system for a domestic house requiring 5kVA power
- Assignments/Model Exam.







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Science Stream

Syllabus of

FRUITS AND VEGETABLES PRESERVATION

Total 30 hrs (02h/wk), 02 Credits & Max Marks: 50

Learning Outcomes:

On successful completion of this course the students will be able to;

- 1. Identify various types of fruits and vegetables and explain their nutritive value.
- 2. Understand the fragile nature of fruits and vegetables and causes for their damage.
- 3. Explain various methods of preservation for fresh fruits and vegetables.
- 4. Get to know the value-added products made from fruits and vegetables.

Syllabus:

Unit - 1: Introduction to fruits and vegetables

06 Hrs.

- Fruits: Definition, elementary knowledge on types of fruits (fleshy and dry) with local /common examples.
- Vegetables: Definition, elementary knowledge on types of vegetables (root, leafy, stem, flower and fruit) with local/common examples.
- 3. Importance of fruits and vegetables in human nutrition.
- Concept of perishable plant products maturation and spoilage, shelf life; preservation definition and need for preservation of fruits and vegetables.

Unit - 2: Preservation of Fruit

09 Hrs.

- 1. Fruits ripening and biological aging; storage and preservation concerns.
- 2. Preservation of fresh fruits at room temperature and in cold storage.
- 3. Fruit preservation at room temperatue as juices, squashes and syrups.
- 4. Preservation of fruits by application of heat; making of fruit products (jams, jellies and fruit slices in processing factories).
- Preservation by dehydration (Eg. banana chips), application of sugar (Eg. mango candy), application of salt (pickling).
- 6. Fruit preservation by freezing storage at the lowest temperatures.

Unit - 3: Preservation of vegetables

09 Hrs.

- 1. Vegetables losses after harvesting and causes; problems in handling and storage.
- 2. Modern methods of packaging and storage to reduce losses.
- Trimming of vegetables and packing in cartons; dehydration technique -factory processing.
- 4. Making of vegetable products (flakes/chips of potato and onion; garlic powder).
- 5. Frozen vegetables Carrots, Cauliflower, Okra and Spinach.
- 6. Preservation of sliced vegetables in factories by canning and bottling.

7.

Suggested Co-curricular activities (6 Hrs.)

- 1. Assignments/Group discussion/Quiz/Model Exam.
- 2. Invited lecture and demonstration by local expert
- 3. Exhibition of various types of locally available fruits and vegetables.
- 4. Hands on training on handling and packaging methods of fresh fruits and vegetables.
- 5. Hands on training on making fruit juices.
- 6. Display of various preserved fruit products available in local markets.
- 7. Hands on training on making of potato, yam, onion chips.
- 8. Display of various preserved vegetable products available in local markets.
- 9. Watching videos on preservation of fruits and vegetables.
- Visit to Horticulture University or research station to learn about value added products of fruits and vegetables.





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SKILL DEVELOPMENT COURSES

To be Offered from Semesters I to IV

ZOOLOGY STREAM

Syllabus of

DAIRY TECHNOLOGY

Total 30 hrs (02h/wk), 02 Credits & Max 50 Marks

Learning Outcomes:

Aftersuccessful completion of the course, students will be able to;

- 1. Understand the pre-requisites for starting a Dairy farm
- 2. Recognize different breeds of Cows & buffaloes following safety precautions.
- 3. Prepare and give recommended feed and water for livestock
- 4. Maintain health of livestock along with productivity
- 5. Vaccination of cattle, nutrients requirements
- 6. Entrepreneurship i.e., Effectively market dairy products
- Ensure safe and clean dairy farm and Standard safety measures to be taken in establishing am industry
- 8. Efficiently start and manage to establish or develop a Dairy Industry

SYLLABUS:

Section I (Introduction and Establishment of a Dairy Farm):

05 Hrs

- 1.1 Dairy development in India Dairy Cooperatives (NDRI, NDDB, TCMPF)(1hr)
- 1.2 Constraints of Present Dairy Farmingand Future Scope of Dairy Farmer.(1 hr)
- 1.3 Selection of site for dairy farm; Systems of housing Loose housing system, Conventional Dairy Farm; Records to be maintained in a dairy farm. (2 hrs)

Section II (Livestock Identification and Management): 13 Hrs

- 2.1 Breeds of Dairy Cattle and Buffaloes Identification of Indian cattle and buffalo breeds and Exotic breeds; Methods of selection of Dairy animals. (5 hrs)
- 2.2 Systems of inbreeding and crossbreeding. (2 hrs)
- 2.3 Weaning of calf, Castration, Dehorning, Deworming and Vaccination programme (3 hrs)
- 2.4 Care and management of calf, heifer, milk animal, dry and pregnant animal, bulls and bullocks. (3 hrs)

Section III (Feed Management, Dairy Management, Cleaning and Sanitation): 8 Hrs

- 3.1 Basic Principles of Feed, Important Feed Ingredients, Feed formulation and Feed Mixing(2 hrs)
- 3.2 Operation Flood –Definition of Milk and Nutritive value of milk and ICMR recommendation of nutrients –Per Capita Milk production and availability in India and Andhra Pradesh -Methods of Collection and Storage of Milk–Labelling and Storage of milk products (4 hrs)
- 3.3 Cleaning and sanitation of dairy farm Safety precautions to prevent accidents in an industry. (2 hrs)

Co-curricular Activities Suggested: (4 hrs)

- Group discussion&SWOT analysis
- Visit to a Dairy Farm
- Visit to Milk Cooperative Societies
- 4. Visit to Feed Milling Plants
- Market Study and Identification of Government Schemes, Insurance and Bank Loans in relation to dairy farming

Reference books:

- 1. Dairy Science: Petersen (W.E.) Publisher Lippincott & Company
- Principles and practices of Dairy Farm Jagdish Prasad
- Text book of Animal Husbandry G C Benarjee
- 4. Hand book of Animal Husbandry ICAR Edition
- 5. Outlines of Dairy Technology Sukumar (De) Oxford University press
- Indian Dairy Products Rangappa (K.S.) & Acharya (KT) Asia Publishing House.
- The technology of milk Processing Ananthakrishnan, C.P., Khan, A.Q. and Padmanabhan, P.N. – Shri Lakshmi Publications.
- 8. Dairy India 2007, Sixth edititon
- Economics of Milk Production Bharati Pratima Acharya Publishers.
- 10. http://www.asci-india.com/BooksPDF/Dairy%20Farmer%20or%20Entrepreneur.pdf
- 11 https://lahour.gov.in/industrial_cafaty_haalth





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Skill Development Courses

B.A, B.Com & B.Sc. PROGRAMMES

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Science Stream

Syllabus of FOOD ADULTERATION

Total 30 hrs (02h/wk).

02 Credits & Max Marks: 50

Learning Outcomes:

After successful completion of the course, students will be able to:

- 1. Get basic knowledge onvarious foods and about adulteration.
- 2. Understand the adulteration of common foods and their adverse impact on health
- 3. Comprehend certain skills of detecting adulteration of common foods.
- 4. Be able to extend their knowledge to other kinds of adulteration, detection and remedies.
- Know the basic laws and procedures regarding food adulteration and consumer protection.

SYLLABUS:

UNIT-I - Common Foods and Adulteration:

(07hrs)

Common Foods subjected to Adulteration - Adulteration - Definition - Types; Poisonous substances, Foreign matter, Cheap substitutes, Spoiled parts. Adulteration through Food Additives - Intentional and incidental. General Impact on Human Health.

UNIT-II -: Adulteration of Common Foods and Methods of Detection: (10hrs)

Means of AdulterationMethods of Detection Adulterants in the following Foods; Milk, Oil, Grain, Sugar, Spices and condiments, Processed food, Fruits and vegetables. Additives and Sweetening agents (at least three methods of detection for each food item).

UNIT-III -: Present Laws and Procedures on Adulteration: (08hrs)

Highlights of Food Safety and Standards Act 2006 (FSSA) –Food Safety and Standards Authority of India–Rules and Procedures of Local Authorities.

Role of voluntary agencies suchas, Agmark, I.S.I.Qualitycontrol laboratories of companies, Private testing laboratories, Quality controllaboratories of consumer co-operatives.

Consumer education, Consumer's problems rights and responsibilities, COPRA 2019 - Offenses and Penalties – Procedures to Complain – Compensation to Victims.

Recommended Co-curricular Activities (including Hands on Exercises): (05hrs)

- 1. Collection of information on adulteration of some common foods from local market
- Demonstration of Adulteration detection methods for a minimum of 5 common foods (one method each)
- 3. Invited lecture/training by local expert





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SKILL DEVELOPMENT COURSES

ARTS STREAM

Syllabus of FINANCIAL MARKETS

Total 30 hrs (2hrs/wk) 02 credits & Maximum 50 Marks

Learning Outcomes:

After successful completion of this course, the students will be able to;

- 1. Acquire knowledge of financial terms
- Know the concepts relating to and markets and different avenues of investment
 Understand the career skills related to Stock Exchanges
- 4. Comprehend the personal financial planning and money market skills

Syllabus

UNIT-I: 06hrs

Indian Financial System- its components - Financial markets and institutions

UNIT-II: 10hrs

Capital Market - its function - organizations - elements - (shares, debentures, bonds, mutual funds) debt market - Equity market (SEBI) and secondary market (NSE)

UNIT-III: 10hrs

Money market - Organized - Unorganized - Sub market (call money, commercial bills, Treasury bill, Certificate of Deposit, Commercial papers)

Co-curricular activities: (04 hrs)

- 1. Collection and study of pamphlets, application forms etc.
- 2. Invited lectures on the field topics by local experts
- 3. IntroducingOnline classes from NSE
- 4. Field visitto mutual fund offices/share brokers
- 5. Observation, study and analysis of selected companies share prices
- 6. Assignments, Group discussion, quiz etc.

Reference books:

- 1.T.R. Jain R.L.Sarma Indian Financial System- VK Global publisher
- 2. Jithendra Gala Guide to Indian Stock markets Buzzing Stock publishing house





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SKILL DEVELOPMENT COURSES

ARTS STREAM

DISASTER MANAGEMENT

Total 30hrs (2hrs/week) 2 Credits Total 50 Marks

Learning Outcomes:

After successful completion of the course, the students are able to;

- 1. Understand the nature, cause and effects of disasters
- 2. Comprehend the importance of Disaster Management and the need of awareness
- Acquire knowledge on disaster preparedness, recoveryremedial measures and personal precautions
- 4. Volunteer in pre and post disaster management service activities

Syllabus:

UNIT-I: 06 hrs

Introduction of Disaster - Different types of disasters- Natural- (flood, cyclone,earthquake, famineand pandemic) - Accidental- (Fire,Blasting,Chemical leakage, Rail,Aviation, Road boat tragedies and nuclear pollution) - Disaster Management Act 2005

UNIT-II: 09hrs

Causes and immediate effects of Disasters - Preparedness of disasters - Precautions - Dissemination of information - Nature and concepts - Role of National Disaster Management Authority and Role of Government and non governmental organizations in protecting human livestockand natural resources.-Use of technology -Role of Citizens and Youth in the prevention.

UNIT-III - 09 hrs

Post disaster effects - short term - Procedures for Rehabilitation and Recovery - Role of volunteers and Safety Precautions - Long term remedial and preventive measures - Collection, filing and storage of information - Case studies

Suggested co curriculum Activities: (06 hrs)

- 1. Invite lectures by local experts
- 2. Training on preparedness, post disaster services
- 3. Analysis of Case studies
- 4. Visit to a disaster management office and facility
- 5. Assignments, Group discussion, quiz etc.

References:

 Jagbirsingh - Disaster Management Future challenges and opportunities --K.W.Publishers





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COMMERCE STREAM

Syllabus of

ONLINE BUSINESS

Total 30 hrs (02h/wk), 02 Credits & Max 50 Marks

Learning Outcomes:

After successful completion of the course, students will be able to;

- 1. Understand the online business and its advantages and disadvantages
- 2. Recognize new channels of marketing, their scope and steps involved
- 3. Analyze the procurement, payment process, security and shipping in online business
- 4. Create new marketing tools for online business
- 5. Define search engine, payment gateways and SEO techniques.

SYLLABUS:

Section-I: 06 Hrs

Introduction to Online-business-Definition-Characteristics-Advantages of Online Business-Challenges- Differences between off-line business, e-commerce and Online Business.

Section-II: 10 Hrs

Online-business Strategies-Strategic Planning Process- Procurement -Logistics & Supply Chain Management- Customer Relationship management.

Section-III: 10 Hrs

Designing Online Business Website – Policies - Security & Legal Issues - Online Advertisements - Payment Gateways - Case Study

Co-curricular Activities Suggested: (4 hrs)

- 1. Assignments, Group discussion, Quiz etc.
- 2. Short practical training in computer lab
- 3. Identifying online business firms through internet
- 4. Invited Lectures by e-commerce operators
- 5. Working with Google and HTML advertisements.
- 6. Visit to a local online business firm.





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SKILL DEVELOPMENT COURSES COMMERCE STREAM

RETAILING

Total 30hrs (02hrs/wk) 02 credits & Maximum 50 Marks

Learning Outcomes:

After successful completion of this course, the students are able to;

- 1. Know the retailing business, its growth in India and social impact
- 2. Understand the and organization and supply in retailing
- 3. Comprehend the opportunities and challenges in retailing
- 4. Learn the functions that support outlet operations, sales and services
- 5. Create a shopping experience model that builds customer loyalty and business promotion

SYLLABUS:

Unit I: 06hrs

Introduction -Retailing - Definition- Role of Retailing- Types of Retailing - Factors influencing the Growth of Retailing in India.

Unit II: 10 hrs

Store location – factors influencing selection of location - Types of retail outlets - stores design & operations- Merchandise planning - Administrative mechanism

Unit III: 10hrs

Human resources in retailing - Job profile- Services to customers - Customer care - Communications with customers - Visual merchandising - enhancing customer loyalty and Sales promotion.

Recommended Co-curricular Activities (04 hrs):

- 1. Collection of information on local retailing
- 2. Invited lecture/skills training by a local expert
- 3. Visit near-by stores /Godowns/warehouses and prepare study projects
- 4. Field training during leisure hours
- 5. Assignments, Group discussion, Sharing of experience etc.

Reference books:

1. 1.Swapna pradhan.R.M - Retail Management - Tata Mg Graw Hill





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SCIENCE STREAM

Syllabus of

ENVIRONMENTAL AUDIT

Total 30 hrs (02h/wk), 02 Credits & Max 50 Marks

Learning Outcomes:

By successful completion of the course, students will be able to;

- 1. Understand the basic concepts Environmental health
- 2. Learn and identify the industrial pollution
- 3. Explain the highlights in the regulatory aspects of Environmental law and policy
- 4. Understand the various phases of Environmental Audit

UNIT - I

Industrial Pollution and its effects

)6h

Climate – Weather and Air Pollution – Classification of water and water bodies – Water Quality Parameters – Water Pollution – Sources – Classification, nature and Toxicology of water pollutants. - Soil parameters –Soil pollution and impacts – Soil conservation

UNIT - II

Environmental Law & Policy:

09h

Highlights of the Acts, Institutional arrangements for: (1) The Water (Prevention & Control of Pollution) Act, 1974 amended in 1988; (2) The Air (Prevention and Control of Pollution) Act, 1981 amended in 1987; (3) The Water (Prevention and Control of Pollution) Cess Act, 1977 amended in 1991; (4) The Environment (Protection) Act, 1986; (5) The Public Liability Insurance Act, 1991; – Indian Policy Statement for abatement of Pollution, 1992.

UNIT - III

Environmental Audit - Scope & Requisites:

10h

Environmental Audit: Definition; Objectives; Scope, Coverage - GOI Notification on Environmental Audit - Benefits to Industry. Reporting Environmental Audit Findings - Importance of Environmental Audit Report to industry, public and the governments.





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ZOOLOGY STREAM Syllabus of POULRY FARMING

Total 30 hrs (02h/wk), 02 Credits & Max 50 Marks

Learning Outcomes:

By successful completion of the course, students will be able to;

- 1. Understand the field level structure and functioning of insurance sector and it's role in protecting the risks
 2. Comprehend pertaining skills and their application for promoting insurance coverage
- 3. Prepare better for the Insurance Agent examination conducted by IRDA
- 4. Plan 'promoting insurance coverage practice' as one of the career options.

SYLLABUS:

Section I (Introduction to Poultry Farming): 10Hrs

- 1.1 General introduction to poultry farming -Definition of Poultry; Past and present scenario of poultry industry in India.
- 1.2 Principles of poultry housing. Poultry houses. Systems of poultry farming.
- 1.3 Management of chicks, growers and layers. Management of Broilers.
- 1.4 Preparation of project report for banking and insurance

Section II (Feed and Livestock Health Management): 10 Hrs

- 2.1 Poultry feed management Principles of feeding, Nutrient requirements for different stages oflayers and broilers. Feed formulation and Methods of feeding.
 - 2.2 Poultry diseases viral, bacterial, fungal and parasitic(two each); symptoms, control and management; Vaccination programme.

Section III(Harvesting of Eggs and Sanitation): 10 Hrs

- 3.1 Selection, care and handling of hatching eggs. Egg testing. Methods of hatching.
 - 3.2 Brooding andrearing. Sexing of chicks.
 - 3.3 Farm and Water Hygiene, Recycling of poultry waste.